

Department of Information Resources
Emergency Preparedness Hardware and Related Services
Request for Offer DIR-SDD-TMP-119

Instructions

1. Vendor shall provide the pricing for products and services applicable to their response.
2. The discount being offered shall be based upon the Manufacturer's Suggested Retail Price (MSRP).
3. For the purposes of this RFO, an administrative fee of 2% shall be used in calculating the Customer Discount.
4. Vendor shall provide a description of MSRP or the method utilized to derive MSRP.

EarthWalk Appendix C, Pricing Index

Products	Customer Discount % off MSRP	MSRP
HARDWARE		
EX9RBBLCW-DIR	56.68%	Manufacturer Suggested Retail Price
Laptop Carrier RUGGED Case with Charging System for (8) Laptops and (8) Batteries and Wireless Router / Includes (8) EarthWalk 9-Cell Laptop Batteries and 3YR Warranty		
014RYC21VB-DIR	56.68%	Manufacturer Suggested Retail Price
Laptop, Rugged 14", Intel Core2Duo 2.0, 160GB HDD, 2GB RAM, DVD-RW, Vista-B, AC, 6Cell, CarryCase, 3YR Warranty		
SERVICES		
Maintenance and Support	NA	3year warranty for parts and labor included in unit pricing
Installation	50%	By quote